

STANDARDS AND MANAGEMENT SYSTEMS

IATF 16949 FOR PURCHASING

Managing suppliers, risk and customer requirements in everyday practice



This training shows how purchasing teams use IATF 16949 in supplier selection and development, change management, supply-risk assessment and response to quality issues.

NOTE: The training is adjusted to the new ISO 9001:2026 requirements!

2 DAYS

16 training hours

IN-PERSON / ONLINE

Training outcome

Participants can use IATF 16949 requirements to make informed supplier-selection, evaluation and development decisions.

After the training, participants can

- interpret IATF 16949 requirements for purchasing;
- translate customer requirements into supplier agreements;
- assess supplier, change and supply-disruption risk;
- support APQP, PPAP and action after a problem;
- prepare evidence that is ready for audit.

Who should attend

- purchasing specialists and managers;
- people responsible for supplier qualification;
- project buyers and supplier development;
- supplier quality, logistics and project teams;
- people working with automotive suppliers.

Level: foundation / intermediate

Methods: automotive examples • risk analysis • exercises • case study • discussion

The programme moves from the purchasing role in IATF 16949 to supplier-management practice: requirements and qualification, APQP and change, escalation and evidence ready for audit.

01 The purchasing role in IATF 16949

- the impact of purchasing on quality, the customer and results;
- process approach, risk and accountability;
- requirements for the purchasing process.

02 Customer and supplier requirements

- CSR, specifications and special characteristics;
- regulatory requirements;
- from requirements to RFQ, contract and agreement.

03 Supplier selection and qualification

- assessment criteria and supplier risk analysis;
- technical, quality and logistics capability;
- supplier-qualification decision.

04 Supplier development and evaluation

- KPIs: quality, delivery, response and development;
- supplier audits and development plans;
- effectiveness verification.

05 APQP, project work and launch

- purchasing role in APQP and supplier quality planning;
- supplier readiness for PPAP and validation;
- cooperation during serial launch.

06 Change and supply risk

- product, process, location and sub-tier changes;
- risk assessment and customer approvals;
- business continuity and contingency planning.

07 Problems, complaints and escalation

- containment, 8D and permanent action;
- root cause and effectiveness verification;
- preventing recurrence.

08 Evidence, audit and cooperation

- records expected during an IATF audit;
- cooperation with quality, logistics and engineering;
- exercise: risk map for a selected supplier.

[TRAINING REGISTRATION FORM](#)